

Data Communication Concepts
by datacamp

ADEPT technique by Kalid Azad

Analogy

Diagram

Example

Plain English

Technical definition

Be careful of acronyms and jargon

Selecting the right data

variations of data

- absolute ie difference between 2017 and 2018 sales ie total units sold
 - focusing on one variable this is a good option
- relative ie percentage variation from 2017 and 2018 ie percentage of change for each product
 - good option for multiple variables

Absolute and relative change depend on the quantity

For relative change small numbers can appear more significant than reality

Ratio

-quotient of two variables

-ie revenue per customer (total product revenue / number of customers)

Ratios help normalize values, which in turn helps compare the distribution of data of originally different scales

Aggregates

a number that gives an idea of an overall or representative value

it can be a simple total or count

ie total sales or length of campaign

*common aggregate is the mean or median

p-value

proof of statistical significance ie not due to randomness

by convention a value less than 0.05 is statistically significant

the lower it gets below 0.05 the stronger the indicator

only rejects or accepts a hypothesis

*it is not a proof of evidence

Data storytelling

1. data
2. narrative
3. visuals

Data storytelling road

story> tech or not tech> data> viz> present

Pareto principle

states that the majority of outputs come from a minority of inputs
similar to the 80-20 rule

Best practices

aggregate less relevant data

approachable and engaging visuals (consider audience background)

speed and quantity of insights and how the audience receives them

less is often more

McCandless method

1. introduce visualization by name
 1. graph headline (clear and obvious)
2. anticipate audience's questions
3. state insights
 1. describe graph
4. help the audience relate

Good communication format

-key information

-engaging

-easy to understand

Stakeholders (this helps us focus on the content of our written report and/or oral presentation)

who are they> why they need to know> how are they going to use the findings>

what information do they need

Requirements

how much time to present

do they need documentation to report to someone else

Presentation strategy/format

audience> content> requirements> channel

Types of reports

written reports

- explain data analysis project
- communicate findings
- standards
- give recommendations to drive change

informational

- factual information
- short
- not strict structure
- inform about facts

Analytical

- analysis (relationships/recommendations)
- varies (could be short or long)
- strict structure
- data-driven decisions

Final report

- elements > data analysis, findings and results, and visuals
- format > long
- audience > requires detailed overview

Summary report

- key findings
- visuals
- format > short (<5 pages), summary of final report, attach link to final report
- audience does not require technical details

Report structure for analytical, final, and summary reports

- introduction
 - purpose
 - contextual information
 - question of analysis
- body
 - data via description and tables
 - methods
- analysis
 - visuals
- results
 - description and visuals

- conclusions
 - restate question
 - summarize important results
 - add recommendations

Report structure in a business context

*good method is the 1-3-25 approach:

1pg abstract > 3pg max exec summ > 25pg max details

Reproducibility

reproducing project with same parts and system

Replicability

replicating a project in a different environment (say different code or different sample)

Both these concepts are important and hold strong the virtues of Francis Bacon's scientific method

prevents duplication of effort

build upon pre-existing work

focus on new challenges

allows for peer review

tool agnostic

Best practices for replication and reproducibility

- Keep track of how results were produced with well documented scripts and by placing comments in the code
- list all packages, libraries, and environment used
- use version control like git to easily keep track of all edits and revision and add-on's
- **never manually manipulate the data
 - save all data versioning when possible
 - at the minimum store raw data and intermediate steps
 - the story of our data transformation can help create the narrative around it
 - doing all this ensures that at all points during the process we know what is going on with the data
 - particularly need to be in control prior to data imputation
- use random seeds when working with randomness
- understand the models prediction
- cite references

Reports should be precise and concise

**avoid empty phrases

active voice for business context
passive voice for academic context

avoid redundant adverbs or adjectives
avoid run-on sentences

Example - report on credit risk

Story:

Background

- Increase in defaulting percentage over last five years
- Interest in predicting which customers had a high probability of default

Insight: People with more unemployment periods tend to default more

Insight: People with lower income tend to default more

Climax: Possible to predict which people is more likely to default with an accuracy of 95%

Next steps: Run a trial on a control population

Tech or not tech

Audience persona

Role: Financing Department Director

Interest: Decision on implementing an automated loan rejection system

Data:

- Relationship between age or income and loan default
- Percentage of customers defaulting over the next months

Statistics

-median age and income for default versus non-default customers

-to show how the number of customers defaulting changes over time, we show the percentage of change

Visuals:

Boxplot with age vs default condition

Lineplot with percent change in defaulting customers over the next months

Present:

encapsulates

Who?: Financial Department Director

Why?: important decisions ahead

Content: key findings and recommendations

Channel: email the results before the meeting

Decision made for a written report

- summary over final report d/t non-technical nature of persona
- analytical report over informational d/t need to express the analysis as well as the facts

Our summary report structure:

Introduction

- purpose
- contextual information
- question of analysis

Body

- data
- results showing key findings

Conclusions

- restate question
- central insight
- add recommendations

Planning an oral presentation

- consider its purpose
- who is the audience
- what is the message that we want to get across

What type of presentation?

informative

instructional

persuasive

What is the central message?

**After one week the audience will have forgotten over 90% of the presentation

What do we want to stick?

then work backwards from there

this should be stated in the opening statement to capture the audience's attention

advisable to be stated in one sentence

closing statement should sum up presentation and reiterate/strengthen central message

Oral presentation structure

Intro

- provide background information
- catch audience's attention
- glimpse of presentation content

Methods, analysis and model outputs

Conclusions and takeaways

- refer back to introduction
- contains call-to-action statement and/or next steps

Building slides

no more than 3 colors

contrast text against background

use colors that will not affect color blind individuals

'sans-serif' is the pro font choice

text should support, *should not suffice without a presenter

have headlines with main point of the slide

layer slides with multiple points

if requiring a lot of text to portray point, then consider a graph instead

only one graph per slide

Presenting

write script

don't memorize

practice, practice, practice

anticipate follow-up questions

practice as if truly happening (standing, out loud, and with slides)

detect distracting patterns and stops (like like and um)

audience attention is about 5-20 minutes depending on setting

do not go expected time

talk to audience (eye contact)

empathize with audience

be interactive when possible

pace for yourself and the audience

always have a question section

Avoiding common mistakes

Always be clear with the purpose in the opening statement

sprinkle findings in as you go to contribute to the audience's participation with the story

do not give the presentation as a monologue

